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# On economic evaluation of directional forecasts

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### Abstract

It is commonly accepted that information is helpful if it can be exploited to improve a decision making process. In economics, decisions are often based on forecasts of up– or downward movements of the variable of interest. We point out that directional forecasts can provide a useful framework to assess the economic forecast value when loss functions (or success measures) are properly formulated to account for realized signs and realized magnitudes of directional movements. We discuss a general approach to evaluate (directional) forecasts which is simple to implement, robust to outlying or unreasonable forecasts and which provides an economically interpretable loss/success functional framework. As such, the measure of directional forecast value is a readily available alternative to the commonly used squared error loss criterion.

*Keywords:* Directional forecasts, directional forecast value, forecast evaluation, economic forecast value, mean squared forecast error, mean absolute forecast error.

*JEL classification:* C52, E17, E27, E37, E47, F17, F37, F47, G17.

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# 1 Introduction

Diebold and Mariano (1995) and Granger and Pesaran (2000a,b), among others, point out that in order to evaluate the usefulness of forecasts, measuring the realized economic value is more sensible than assessing a realized 'statistical value' in terms of mean squared or absolute forecast errors. Other loss functions based on forecast errors exist and find some support when evaluating the accuracy of various forecast methods across many series. These are, for example, the geometric mean of the relative absolute error, the mean absolute scaled error or the log mean squared error ratio (e.g. Thompson 1990, Armstrong and Collopy 1992, Hyndman and Koehler 2006). Generally, such forecast criteria suffer from lacking economic interpretability. Moreover, criteria based on forecast errors are not suitable whenever a forecast method is akin to produce unreasonable forecasts which are far away from the realizations of the variable of interest. Robustness to outliers is particularly relevant in applied research when numerous (econometric) forecast procedures have to be compared (e.g. Armstrong and Collopy 1992, Makridakis 1993).

It is commonly accepted that information is helpful if it can be exploited to improve a decision making process. Frequently, the available information set is used to produce forecasts. Hence, information is useful if the forecasts help to make decisions that reduce losses/costs or increase gains/utility. From this perspective, a forecast evaluation criterion should be related to decision making (see also Armstrong and Collopy 1992, Granger and Pesaran 2000a,b, Pesaran and Skouras 2002). In economics, decisions are often based on forecasts of directional up- or downward movements of the variable of interest. This paper focuses on some aspects of the economic evaluation of directional forecasts (DFs). We argue that commonly used approaches to evaluate DFs that rely on signs are mostly incomplete measures of the economic value. We point out that DFs can, nevertheless, provide a convenient framework to assess the economic forecast value. This is accomplished when loss functions (or success measures) are properly formulated to account for realized signs and realized magnitudes of directional movements. Accordingly, we suggest a success measure that is easy to implement and interpret, robust to outlying forecasts, and, thus, matches core requirements of comparative forecast performance analysis (Ahlburg 1992).

In the next section we review the evaluation of DFs when considering directional signs only. In Section 3 we sketch a general framework to assess the economic value of DFs and

provide an illustration in Section 4. Section 5 contains some concluding remarks.

## 2 Directional forecasts: signs only

In economic applications the forecast user is often interested in directional (up-/downward) movements of the variable of interest denoted by  $Y_t$  henceforth. A prominent macroeconomic example is given by a monetary authority who raises interest rates if inflation is predicted to rise. In finance, a speculator buys the stock if its price is expected to rise. Various other examples exist.

To formalize the forecast evaluation procedure we let  $h$  denote the forecast horizon. The forecast for  $Y_{t+h}$  using the information available in  $t$  is given by  $X_t^h$ . Using the indicator function  $I(\bullet)$ , the realized and predicted directions are given by  $\tilde{Y}_t = I(Y_{t+h} - Y_t > 0)$  and  $\tilde{X}_t = I(X_t^h - Y_t > 0)$ . (In-)correct DFs are defined by the binary variable  $\tilde{Z}_t = I(\tilde{X}_t = \tilde{Y}_t)$ . Directions can also be determined using a non-zero threshold. In principle, DFs need not necessarily be derived from forecast and current levels  $X_t^h$  and  $Y_t$ . Any other forecast method generating  $\tilde{X}_t$  is allowed. For example, DFs can be based on probability forecasts of changes in  $Y_t$ .

A commonly used loss function for DFs is given by

$$L_t^{\text{DA}}(X_t^h, Y_{t+h}, Y_t) = \begin{cases} a & \text{if } \tilde{Z}_t = 1 \\ b & \text{if } \tilde{Z}_t = 0, \end{cases}$$

where  $(a, b) \neq (0, 0)$ . Note that the abbreviation DA refers to directional accuracy. For notational convenience, we neglect the arguments the loss function depends on and write  $L_t^{\text{DA}}$  instead of  $L_t^{\text{DA}}(X_t^h, Y_{t+h}, Y_t)$ . In this framework, a correct DF has a 'value' of  $a$  and an incorrectly predicted direction a 'value' of  $b$ . Frequently  $(a, b) = (1, -1)$  or  $(a, b) = (1, 0)$ . Hence, it makes more sense to call  $L_t^{\text{DA}}$  a success function. Leitch and Tanner (1995), Greer (2005), Blaskowitz and Herwartz (2009b) employ  $(a, b) = (1, -1)$ . Other authors use  $(a, b) = (1, 0)$ , e.g. Swanson and White (1995, 1997a,b), Gradojevic and Yang (2006) and Diebold (2007). Note that  $\mathbb{E}[L_t^{\text{DA}}] = (a - b)\mathbb{P}[\tilde{Z}_t = 1] + b$ . Consequently, using this loss function amounts to considering the number of correct, respectively, incorrect DFs. While  $L_t^{\text{DA}}$  is robust to outlying forecasts  $X_t^h$ , it ignores the size of realized directional movements. Therefore, it does not measure the economic value to the forecast user whenever correctly

predicted small, respectively, large realized directional changes have distinct benefits/losses to the forecast user.

Merton's (1981) theory implies that DFs have no value if the forecast user's subjective probability function for  $\tilde{Y}_t$  given the forecast user's information set does not change when the user obtains a forecast  $\tilde{X}_t$ . Within the framework of Merton (1981) it holds that DFs have no value if and only if

$$HM = \mathbb{P}[\tilde{X}_t = 1 | \tilde{Y}_t = 1] + \mathbb{P}[\tilde{X}_t = 0 | \tilde{Y}_t = 0] = 1 .$$

The notation  $HM$  is due to the follow up contribution by Henriksson and Merton (1981). Moreover, DFs have positive value if and only if

$$HM > 1 .$$

In this case, the subjective probability function of the forecast user changes such that she considers up-/downward movements more likely when the forecast is an up-/downward movement. For applications of the  $HM$  statistic, see Schnader and Stekler (1990), Mills and Pepper (1999) and Ashiya (2006), among others. Merton's framework is not equivalent to the loss functional approach described earlier as pointed out, for instance, in Merton (1981) and Blaskowitz and Herwartz (2008). Notably, it is easily verified that

$$HM - 1 = \frac{\text{Cov}(\tilde{X}_t, \tilde{Y}_t)}{\mathbb{V}[\tilde{Y}_t]} ,$$

where  $\text{Cov}(\tilde{X}_t, \tilde{Y}_t)$  and  $\mathbb{V}[\tilde{Y}_t]$  denote the covariance between realized and predicted directions respectively the variance of realized directions. Hence, DFs have no value if and only if  $\text{Cov}(\tilde{X}_t, \tilde{Y}_t) = 0$ . Equivalently,  $\tilde{X}_t$  and  $\tilde{Y}_t$  are independent in this case. DFs have positive value if and only if  $\text{Cov}(\tilde{X}_t, \tilde{Y}_t) > 0$ , i.e.  $\tilde{X}_t$  and  $\tilde{Y}_t$  are positively correlated. A prominent naive benchmark strategy for DFs is given by forecasting always an upward (or downward) movement. Such naive DFs have no value in the sense of Merton. Hence,  $HM$  measures the additional value of a DF when compared to naive predictions. Consequently, the  $HM$  measure is not only robust to outlying forecasts, it also has a sensible and intuitive economic interpretation. Yet, it considers only the sign and neglects the magnitude of changes in the movement of  $Y_t$ .

The nonparametric test of predictive performance presented in Pesaran and Timmermann (1992) tests the null hypothesis that predicted and realized signs  $\tilde{X}_t$  and  $\tilde{Y}_t$  are independent. The latter hypothesis is equivalent to the null hypothesis implied by the Merton framework. Applications include, for instance, Pesaran and Timmermann (1995), Pons (2001), Schneider and Spitzer (2005).

While the DA criterion (as well as criteria based on forecast errors) does not measure the economic value of (directional) forecasts, the HM and the Pesaran and Timmermann (1992) approaches provide an 'all-purpose' measure for an economic value of DFs in a rather restrictive sense. A more appropriate context-specific assessment of the economic value of DFs is explained in the next Section.

### 3 The economic value of directional forecasts

To formalize the economic evaluation of DFs we define

$$L_t^{\text{DV}}(X_t^h, Y_{t+h}, Y_t) = \begin{cases} H_t^{\text{UU}} = H^{\text{UU}}(Y_{t+h}, Y_t) & \text{if correct upward prediction} \\ H_t^{\text{DD}} = H^{\text{DD}}(Y_{t+h}, Y_t) & \text{if correct downward prediction} \\ H_t^{\text{UD}} = H^{\text{UD}}(Y_{t+h}, Y_t) & \text{if incorrect upward prediction} \\ H_t^{\text{DU}} = H^{\text{DU}}(Y_{t+h}, Y_t) & \text{if incorrect downward prediction.} \end{cases} \quad (3.1)$$

Analogous to  $L_t^{\text{DA}}$ , we alleviate notation by using the abbreviation  $L_t^{\text{DV}}$  for  $L_t^{\text{DV}}(X_t^h, Y_{t+h}, Y_t)$ . In (3.1)  $H_t^{\text{UU}}$  resp.  $H_t^{\text{DD}}$  denote the benefit/gain/value to the forecast user when she believes in a directional up- resp. downward forecast and an up- resp. downward movement realizes. Similarly,  $H_t^{\text{UD}}$  resp.  $H_t^{\text{DU}}$  denote the cost/loss/value to the forecast user in case of an incorrect directional prediction. As  $L_t^{\text{DV}}$  depends only on the DF  $\tilde{X}_t$  and not on the exact value of  $X_t^h$  it is robust to forecasts which are far apart from  $Y_{t+h}$ . Testing hypothesis about  $\mathbb{E}[L_t^{\text{DV}}]$  is readily accomplished within the framework of Diebold and Mariano (1995), as long as  $L_t^{\text{DV}}$  is stationary. Moreover, testing equality in prediction accuracy of alternative methods, such as naive DFs, can be implemented easily. Notably, for the special case  $H_t^{\text{UU}} = H_t^{\text{DD}} = a$  and  $H_t^{\text{UD}} = H_t^{\text{DU}} = b$ ,  $L_t^{\text{DV}} = L_t^{\text{DA}}$ .

The framework implied by (3.1) can also be interpreted as a particular decision environment. More precisely, suppose based on the DF the forecast user decides to take a particular action or not. Depending on the realized direction, the decision/action undertaken implies a

cost or gain defined by (3.1), see below for more specific examples. Notably,  $L_t^{\text{DV}}$  relates to the payoff matrices in two–state two–action decision environments discussed in Granger and Pesaran (2000a,b), Skouras (2001b), Pesaran and Skouras (2002) or Elliot and Lieli (2009). However, the examples discussed in these papers consider only decision environments in which the payoffs do not depend on the size of the realized movements. Skouras (2001b) considers in an example a similar payoff matrix but focuses on estimating the sign of a mean regression and not on forecast evaluation. Elliot and Lieli (2009) concentrate on constructing predictions for binary outcomes taking a decision–theoretic approach. While they allow the payoff matrix to depend on  $G$  observable variables  $W_{tg}$ ,  $g = 1, \dots, G$ , they do not account for the size of realized movements of  $Y_t$ . Furthermore, issues of comparative forecast evaluation are not addressed.

The measure in (3.1) directly targets at the evaluation of the realized economic value of DFs (resp. of the decisions derived from the DFs) and ignores how the decisions are determined. To be more precise consider a reformulation of (3.1)

$$L_t^{\text{DV}} = H_t^{UU} \tilde{X}_t \tilde{Y}_t + H_t^{DD} (1 - \tilde{X}_t)(1 - \tilde{Y}_t) + H_t^{UD} \tilde{X}_t (1 - \tilde{Y}_t) + H_t^{DU} (1 - \tilde{X}_t) \tilde{Y}_t .$$

Granger and Pesaran (2000a,b) and Pesaran and Skouras (2002) measure the realized economic value analogously. But the values of  $\tilde{X}_t$  and  $(1 - \tilde{X}_t)$  are derived from the optimal decisions which are determined by comparing the expected costs/gains of taking action and not taking action,  $\tilde{X}_t = 1$ , say, if it turns out optimal to take an action. This framework requires the specification of the decision environment of individual agents and distributional assumptions about the underlying DGP. Furthermore, in practical applications for most decision problems complex numerical optimizations are necessary. Pesaran and Skouras (2002) note that: "A widespread application of the decision–based approach in economics is likely to take decades rather than years before becoming a reality." In contrast,  $L_t^{\text{DV}}$  allows to evaluate/compare forecast methods in a decision environment even if decisions (based on DFs) are not optimal in a decision–theoretic framework.

We illustrate the flexibility of  $L_t^{\text{DV}}$  by means of some examples. Let  $H_t^{UU} = H_t^{DD} = |Y_{t+h} - Y_t|$  and  $H_t^{UD} = H_t^{DU} = -|Y_{t+h} - Y_t|$ . Then  $L_t^{\text{DV}}$  captures the ability to forecast the sign and the magnitude of realized changes. See Blaskowitz and Herwartz (2009b) for an application. Such a property is particularly relevant in a decision making context, for instance, when  $Y_t$  is a stock price and the DFs are used to make buy/sell decisions. Suppose

the investor obtains a forecast that  $Y_t$  will rise within the next  $h$  days, i.e.  $\tilde{X}_t = 1$ , and she decides to buy one share of the stock. Then,  $h$  periods later, she realizes a cash flow of  $Y_{t+h} - Y_t$ , which is positive if  $Y_{t+h} > Y_t$  (correct DF) and negative in case of an incorrect DF. For a downward movement forecast a similar reasoning applies. Hence in this simple decision environment  $L_t^{\text{DV}}$  is the realized cash flow from the position set up based on the DFs. In the framework of Skouras (2001a) a risk-neutral artificial technical analyst chooses from a set of competitive directional forecasting methods the one which maximizes expected utility. The latter is accomplished by maximizing expected cash flows. Note also that numerous loss functions are scaled in arbitrary units. As a particular merit, the scale of  $L_t^{\text{DV}}$  is in the units of the forecast variable allowing an immediate interpretation of the forecast value.

An obvious modification measuring realized returns derived from DFs is given by

$$L_t^{\text{DV}} = \begin{cases} |(Y_{t+h} - Y_t)/Y_t| & \text{if } \tilde{Z}_t = 1 \\ -|(Y_{t+h} - Y_t)/Y_t| & \text{if } \tilde{Z}_t = 0 \end{cases},$$

where we assume that  $Y_t > 0$  (see Gencay (1998) or Anatolyev and Gerko (2005) for an application). The decision making context is the same as the one for  $L_t^{\text{DV}}$  described above. Another context is provided in Granger and Pesaran (2000a) who derive optimal decisions of switching between stocks and bonds. While they determine optimal decisions based on a payoff matrix without accounting for the size of movements, they assess a trading strategy in terms of realized economic returns. Note that in this case  $L_t^{\text{DV}}$  is unit-free which is particularly useful when comparing forecast methods for various series with different scale (Armstrong and Collopy 1992). The excess profitability test of Anatolyev and Gerko (2005) can be viewed as a test of the null hypothesis that  $\mathbb{E}[L_t^{\text{DV}}]$  is greater than the expected profits from an artificial benchmark strategy. While the buy/sell signal frequencies of the benchmark and the trading strategy under investigation are equal, the artificial strategy generates buy/sell signals randomly.

More general functions of  $Y_{t+h}$  and  $Y_t$  can be accommodated within this framework. Consider a swap trading example. A receiver (payer) swap is an agreement between two counterparties. One receives (pays) a fixed amount of money that is determined by the fixed rate  $R$  of the agreement on an annual basis, for instance. The other makes (obtains), say, semiannual payments that depend on a floating leg such as the 6 month EURIBOR rate. In a receiver (payer) swap agreement the investor receives (pays) the fixed leg. The fair value



swap rate is defined to be the fixed rate which makes the swap agreement to have a value of zero to both counterparties. Let  $Y_t$  denote the fair value swap rate at time  $t$ . Furthermore, let  $RSW(Y_t, R, \tau)$  be the value of a receiver swap agreement with fixed rate  $R$  and termination date  $\tau$  when the current fair value swap rate is  $Y_t$ . Similarly  $PSV(Y_t, R, \tau)$  denotes the value of a payer swap. For simplicity, we neglect the dependence of the swap value on other variables (see e.g. Miron and Swannell 1991). The current value of a payer swap with fixed rate  $R = Y_t$  is zero,  $PSV(Y_t, Y_t, \tau - h) = 0$ . If  $R < Y_t$  then  $PSV(Y_t, R, \tau) > 0$ . In such a swap agreement the payer-counterparty pays only the fixed rate  $R$  which is less than the current fair value swap rate  $Y_t$  at which the swap would have a value of zero. Thus, in swap trading, a speculator decides to enter a payer swap agreement if she expects the fair value swap rate to rise. On the other hand, if the fair value swap rate is expected to fall, a receiver swap agreement is entered. Consequently, a success measure is given by

$$L_t^{\text{DV}} = \begin{cases} PSV(Y_{t+h}, Y_t, \tau - h) & \text{if } PSV(X_t^h, Y_t, \tau - h) > 0 \text{ and } PSV(Y_{t+h}, Y_t, \tau - h) > 0 \\ RSV(Y_{t+h}, Y_t, \tau - h) & \text{if } RSV(X_t^h, Y_t, \tau - h) > 0 \text{ and } RSV(Y_{t+h}, Y_t, \tau - h) > 0 \\ PSV(Y_{t+h}, Y_t, \tau - h) & \text{if } PSV(X_t^h, Y_t, \tau - h) > 0 \text{ and } PSV(Y_{t+h}, Y_t, \tau - h) < 0 \\ RSV(Y_{t+h}, Y_t, \tau - h) & \text{if } RSV(X_t^h, Y_t, \tau - h) > 0 \text{ and } RSV(Y_{t+h}, Y_t, \tau - h) < 0 . \end{cases}$$

Notably,  $PSV(X_t^h, Y_t, \tau - h)$  and  $RSV(X_t^h, Y_t, \tau - h)$  can be any signal that indicates rising or falling values of swap agreements. Moreover,  $PSV(Y_{t+h}, Y_t, \tau - h)$  and  $RSV(Y_{t+h}, Y_t, \tau - h)$  can be theoretical or observed market prices (see also Blaskowitz and Herwartz (2009a) for an application).

The measure defined in (3.1) can deal with numerous other specifications. For example, instead of assessing the value of directional swap rate forecasts any financial derivative such as stock options can easily be analyzed.  $H_t^{ij}$  could also be determined by a utility function such as the negative exponential utility function as in West, Edison and Cho (1993). Furthermore, the framework of DF evaluation is not restricted to financial applications. Business applications include decisions of a company whether to increase production by, say, 3% or not, conditional on predicted changes of macroeconomic aggregates as, for instance, GDP. The DF value could be determined by incremental sales or revenues. In macroeconomics, monetary authorities who have to decide whether to increase or decrease interest rates by 25 basis points given DFs for inflation could use a social welfare/cost function to measure the economic value of DFs. Öller and Barot (2000) investigate the directional accuracy of

European growth and inflation forecasts. Their discussion suggests further macroeconomic applications for the DF measure (3.1).  $L_t^{\text{DV}}$  also accommodates situations in which directional costs/benefits are asymmetric. For example, consider a strategy to short put options until maturity when the market is predicted to go up or to invest in the cash market when it is expected to go down. In this case, an incorrect upward prediction might be more expensive than an incorrect downward movement,  $H_t^{UD} < H_t^{DU}$ .

## 4 Empirical illustration

To highlight the issues discussed above we provide an empirical example. We consider  $h = 5$  day ahead forecasts for the 2yr EURIBOR swap rate determined by means of the principal components analysis (PCA) based approach analyzed in Blaskowitz and Herwartz (2009a). They estimate  $K$  principal components (or factors) from  $\omega$  observations for the EURIBOR swap term structure defined by the 3 and 6 month EURIBOR rates, and the 1yr (year), 2yr, 3yr, 5yr, 7yr, 10yr 12yr, 15yr swap rates. Factor forecasts are computed using a vector autoregressive (VAR) model with  $p$  lags. Overall, Blaskowitz and Herwartz (2009a) consider 100 different models by combining five estimation windows  $\omega \in \{42, 63, 126, 189, 252\}$ , five factor choices  $K \in \{1, 2, 3, 4, 5\}$  and four lag orders  $p \in \{0, 1, 2, 3\}$ . For illustrative purposes we focus on the model specification defined by an estimation window of  $\omega = 252$  observations,  $K = 4$  factors and  $p = 1$  autoregressive lag (we abbreviate the model by 252/4/1). Altogether 80 forecasts are produced for the period September 3, 2001 to December 21, 2001.

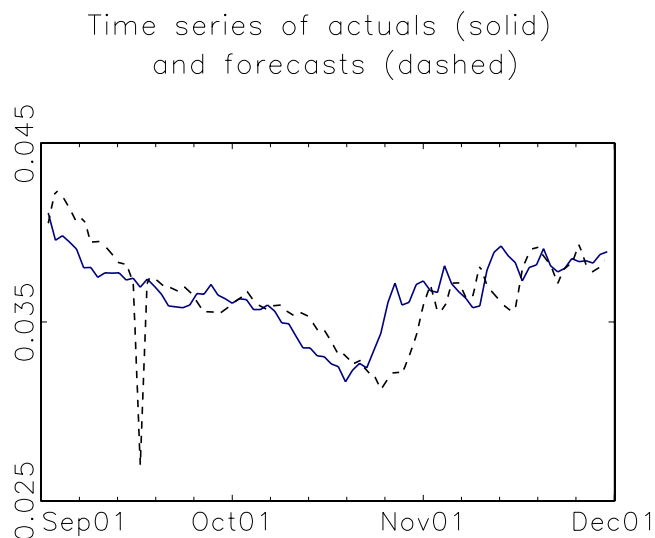
Results are reported for the mean squared forecast error (MSFE, multiplied by  $10^6$ ), for the mean absolute forecast error (MAD, multiplied by  $10^3$ ) and for the mean DF value (MDV, multiplied by 100). The latter is defined by average cash flows derived from a swap trading strategy. In each time point  $t$  a DF for the 2yr swap rate is derived from the factor model. As outlined in Section 3, an investor decides to enter a 2yr payer (receiver) swap agreement if an increase (decrease) in the 2yr swap rate is predicted. Five days later the economic value of this swap position is determined by means of the comparison swap valuation technique (Miron and Swannell 1991) and the realized 2yr swap rate. We assume that the swap value translates into a hypothetical cash flow if the position were closed in the market. Note that to determine cash flows the swap rate forecast is not needed making the evaluation measure insensitive to outlying forecasts. The economic interpretability of the

MDV measure as average cash flows is obvious as opposed to the economic content of the MSFE resp. MAD criteria. Moreover, note that MSFE/MAD and MDV do not only differ in their economic interpretability. In fact, they assess different forecast properties. While, the criteria MSFE/MAD ignore the direction of the movement and measure (only) the squared/absolute distance of the predicted from the realized swap rate, the MDV accounts for the direction and the size of the movement of the swap rate. Different model rankings for both measures are likely. A model that closely forecasts the 2yr swap rate, may always incorrectly predict the directional movement. On the other hand, a model of which the forecasts are always far away from the outcome may still correctly predict the direction offering a higher economic value to the forecast user in a swap trading application.

The factor model specification 252/4/1 implies a MSFE of 3.80, a MAD of 1.32 and a MDV of 3.27. From Table 1, left panel, it can be seen that in the set of 100 considered forecasting models it is the 65th, 60th and 47th best model in terms of MSFE, MAD and MDV. Inspection of the time series plot of forecasts and actuals for the above model, given in Figure 1, reveals that the 14th forecast is somewhat unreasonably far away from both other forecasts and actual realizations. In order to separate the impact of the outlying forecast from the comparison, we delete it from all models. Then, the model 252/4/1 has a MSFE of 2.59, a MAD of 1.21 and a MDV of 3.01, see the right panel of Table 1. With respect to the MSFE and MAD criteria it is now 4th resp. 14th best model and remains 47th in terms of MDV. Removing the outlier leads to a 30% resp. 8.3% reduction in MSFE resp. MAD and a substantial improvement in the model ranking relative to the remaining 99 specifications, while the MDV comparison remains unaffected.

Percentile	with outlier			outlier removed		
	MSFE*10 <sup>6</sup>	MAD*10 <sup>3</sup>	MDV*100	MSFE*10 <sup>6</sup>	MAD*10 <sup>3</sup>	MDV*100
1st	2.53	1.14	8.77	2.56	1.15	8.63
10th	2.61	1.19	8.23	2.63	1.20	8.07
30th	2.75	1.23	4.94	2.78	1.23	4.75
40th	2.84	1.24	4.06	2.84	1.25	3.85
60th	3.34	1.32	2.51	3.36	1.33	2.28
70th	3.88	1.46	2.04	3.93	1.48	1.81

**Table 1.** Percentiles for MSFE\*10<sup>6</sup>, MAD\*10<sup>3</sup> and MDV\*100 out-of-sample forecast performance of 5 day-ahead forecasts of 2yr swap rates for the period of September 3, 2001 to December 21, 2001 of 100 PCA-VAR models.



**Figure 1.** Time series of actuals and out-of-sample 5 day-ahead forecasts for the 2yr swap rate for the period of September 3, 2001 to December 21, 2001 of the model specification 252/4/1.

Deleting outliers from the forecast evaluation is not necessarily the best choice for several reasons. First, it is a delicate matter to define outliers. It might be that large observed forecast errors belong to the tail of the forecast error distribution in which case a removal boils down to truncating this distribution. Second, deleting predictions from all models leads to a loss of information. This is particularly relevant when relatively few forecasts are available as in numerous macroeconomic applications. In addition, taking the evolution of actuals and forecasts into account an applied analyst would doubt the exact value of the outlier(s) but she would probably admit that a further directional movement is not unreasonable. For example, in the case of the 14th forecast as shown in Figure 1 an analyst might believe in a further downward movement. The directional prediction content of the 14th forecast may still be of value. Moreover, visual inspection of the corresponding plots for the 100 models reveals that there are further outliers from time to time. Accounting for the widespread use of PCA-VAR approaches, especially in term structure modelling, it would be inappropriate to discuss the suitability of the forecast method itself. Given the large number of models, a manual outlier removal is time consuming and subjective. Applying an 'insanity filter' based on ad-hoc rules to define and delete outliers reduces the workload but still remains subjective, see, for instance, Elliot and Timmermann (2008). Summarizing, in the presence

of outliers a forecast comparison in terms of MSFE and MAD is subjected to some risk of getting distorted. The robust DF measure represents a meaningful tool for forecast evaluations as it is readily interpretable in economic terms and circumvents numerous problems invoked with outlying forecasts.

## 5 Conclusion

We discuss a general approach to evaluate (directional) forecasts which is simple to implement, robust to outlying or unreasonable forecasts and which provides an economically interpretable loss/success functional framework. As such, the measure of directional forecast value presented here, is a readily available alternative to the commonly used squared error loss criterion.

Christoffersen and Diebold (1996, 1997), Granger and Pesaran (2000a,b) and Skouras (2007), among others, argue in favor of an integrated approach to allow for general loss functions in modelling, estimation, model selection, prediction and forecast evaluation. By focusing only on the evaluation of forecasts, we account for the fact that frequently only the predictions are available without knowing the method used to produce the latter (e.g. survey/analysts/judgemental forecasts). The underlying rationale is that even if such forecasts are not produced optimally within the above integrated framework, they may contain valuable information with respect to a distinct loss function.

Armstrong and Collopy (1992) argue that a forecast evaluation criterion should be related to decision making. The framework we investigate is related to decision making as it provides the economic value of DFs in a very simple decision problem (buy/sell stocks, increase interest rates or not, etc.). Even if it does not encompass all possible decision problems, it can be seen as a compromise between an individualized decision–theoretic framework and a generalized loss functional approach in a decision making environment.

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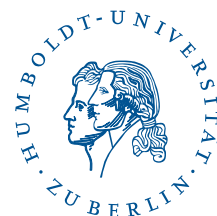
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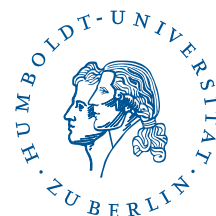
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